

## **Fairway Estates Board Meeting Minutes – Date: 03-13-2019**

Meeting held at the Dunedin Golf Club and called to order at 6:33 P.M.

### **Board Members in Attendance (marked with X – in person or BP - By Phone):**

BP	Matt Stevens, President	X	Todd Brooks, Vice President
X	Kelly Dixon, Treasurer	X	Bill Greenwood, Member At Large
X	Jessica Parchman, Member At Large	X	Derrick Beland, Member At Large
X	Ed Kelb, Secretary		

### **Non Board Member Committee Chairs (marked with X – in person or BP - By Phone):**

X Kathy O’Leary, Newsletter

### **Unfilled Committee Chair Positions (could be a board member but not required to be)**

OPEN, City Liaison

### **Members/Guests:**

None

### **Non Board Member Committee Reports**

#### **Beautification – Dianne Schuldt**

##### New Monument Signs – Jessica Parchman

- By a 79 to 72 majority (151 households voted), the Century Gothic font (spacious modern version of a mid-century font) was selected by FE residents at the Feb 2019 Annual Meeting.



- Jessica Parchman obtained supplemental quotes for sign upgrades to address implementation via one of three approaches:
  - **Option 1:**
    - Install new signage at all entrances (4 signs) in first half of 2019
    - Quote 34124: **\$1992.84**
    - **Pros:** Residents to see quick action taken by FECA Board
    - **Cons:** May not be fiscally responsible to ignore potential savings via grant
  - **Option 2 (two phases):**
    - Install Mangrum and Sarazen signage in first half of 2019
    - Apply for Martha Donald grant funding for Palm Blvd signage (2 signs)
    - Install Palm Blvd signage in late 2019, early 2020 using FECA funds plus Martha Donald grant funding (if awarded)
    - Total cost if Martha Donald grant **approved:**
      - Quote 36225 (Mangrum & Sarazen Signs): \$914.69
      - Quote 36226 (Two Palm Blvd Signs): \$1,249.55
      - Martha Donald grant funding: (\$624.77)
      - Total: **\$1,539.47**
      - **Potential Savings Option2 vs Option 1:** **\$455.37 -22.9%**
    - Total cost if Martha Donald grant **rejected:**
      - Quote 36225 (Mangrum & Sarazen Signs): \$914.69
      - Quote 36226 (Two Palm Blvd Signs): \$1,249.55
      - Total: **\$2,164.24**
      - **Potential Risk (loss) Option 2 vs Option 1** if the Martha Donald grant application were rejected. Additional Cost of: **\$171.40 +8.6%**
    - **Pros:**
      - Positive resident perception: Early action taken by FECA Board (Brady Entrances)
      - Potential \$455.37 savings (22.9% cost reduction)
    - **Cons:**
      - Palm Blvd signage postponed until late 2019, early 2020
      - If Martha Donald grant rejected, increased total expenditure by \$171.40 (8.6% increase)

○ **Option 3:**

- Defer installation of signage (all four) until late 2019, early 2020
- Apply for Martha Donald grant funding for all signage
- Revised cost if Martha Donald grant approved:
  - Quote 34124 (all four signs): **\$1992.84**
  - Martha Donald grant funding: **(\$996.42)**
  - Total: **\$996.42**
  
  - **Potential Savings Option3 vs Option 1:** **\$996.42 50.0%**
  
- **Pros:**
  - Fiscal responsibility to residents by attempting to maximize cost reduction.
  - Potential \$996.42 savings (reduction of 50.0%)
- **Cons:**
  - Residents will see no action taken by FECA Board until late 2019 or early 2020 (perceived inactivity)
  - If Martha Donald grant rejected, we will have postponed for almost a year with no reduction in cost
- **Note:**
  - The costs for Option 3 (deferment) are estimates based on the current quote information at hand. If the project were delayed, the FECA Board would need to have signage quotes rebid. Actual costs would differ and will probably be higher.

• Feedback from Bill to be factored into any decisions:

- Total annual Martha Donald grant funding for all projects submitted to City of Dunedin is \$10,000
- Maximum funds awarded are 50% of project cost; however, maximum that could be awarded to anyone applying for a grant is \$7,500 (unlikely due to the fact that multiple neighborhoods are submitting applications).
- Our FECA application should be submitted no later than July or August, 2019 to ensure we get into the queue early. Martha Donald Grant applications are reviewed (accepted or rejected) in October each year.
- 3 quotes are required (when applying) if the project is greater than or equal to \$1000. The Palm Blvd quote (#36226) is \$1,249.55

- **Motion by Todd Brooks to vote on *Option 1: Install all four signs without applying for Martha Grant funding.*** Motion seconded by Kelly Dixon. Motion unanimously opposed. Motion does not carry.
- **Motion by Jessica Parchman to vote on *Option 2 – Two Phases: Install Mangrum and Sarazen signage in first half of 2019, apply for Martha Donald grant funding for Palm Blvd signage (2 signs), install Palm Blvd signage in late 2019, early 2020 using FECA funds plus Martha Donald grant funding (if awarded). If funding not awarded, proceed using FECA funds.*** Motion seconded by Derrick Beland.

Vote Tally:

Matt Stevens, President	Aye
Todd Brooks, Vice President	Nay
Kelly Dixon, Treasurer	Nay
Ed Kelb, Secretary	Nay
Bill Greenwood, Member At Large	Aye
Jessica Parchman, Member At Large	Aye
Derrick Beland, Member At Large	Aye

Motion to proceed with Option 2 carried by a majority.

There was some discussion as to whether a Board Officer is required to sign the vendor contract. To avoid any bylaw violation, FECA President Matt Stevens signed bid #36335 to begin work on the Brady entrances. The Board will review the bylaws to determine whether **Member At Large** Board members can sign in the future.

#### Beautification – Jessica Parchman

The house at 1120 Fairway (Dorothy & Drago Kahanu) has been selected as the **House of the Season**.

#### Newsletter- Kathy O’Leary

- Newsletter will be eight pages in length. Two of those pages will be dedicated to homeowners who have paid their 2019 HOA dues.
- Additional pages to include content on street history and the recent Spring Fling.
- Recommendation to begin highlighting FECA Board members starting with our newest member, Derrick Beland.
- Discussion of speeding and rolling through stop signs in FE. Todd Brooks is maintaining a database whenever he is provided information of such violations; however, only four residents have responded. Newsletter and websites will be used to reinforce that residents communicate such violations via E-Mail address [tomidabro68@gmail.com](mailto:tomidabro68@gmail.com) or PM Todd Brooks on Facebook.
- Goal: Mail out hardcopy newsletters the week of April 15<sup>th</sup>.

## Officers Reports

### Secretary Report – Ed Kelb

- 2018 Florida Statute 934.03 makes it unlawful for a person to record oral communication unless all of the parties to the communication have given prior consent. To ensure accuracy of FECA Meeting Minutes (and permit the Secretary to focus on meeting participation), FECA Board meetings will be recorded ... and said recording will be retained until the respective written meeting minutes are approved by the FECA Board.

The Florida Statute is considered a “two party consent” law which means all attendees must be given the opportunity to approve or reject recording a FECA Board Meeting. It is not sufficient to simply notify that the meeting is being recorded.

To ensure compliance, I am requesting that the FECA Board President state some variation of the following at the beginning of each FECA Board Meeting:

**“The meeting is being called to order at \_\_\_\_\_. FECA Board meetings are recorded to ensure accurate written meeting minutes. Recordings will be deleted after the FECA Board approves the written minutes for the respective meeting. All those who consent to being recorded say “Aye”. All those in opposition say “Nay”. Consent to record has been unanimously approved.”**

Motion from Todd Brooks to have a formal acknowledgment whereby meetings will be recorded and said recording retained until respective meeting minutes are approved.  
Motion 2<sup>nd</sup> by Jessica Parchman. Motion carried.

- To ensure that motions are accurately recorded, Secretary is requesting that Board members state their first name when proposing a motion, seconding, opposing, etc.

Motion from Ed Kelb that Board members state their first name when proposing a motion, seconding, opposing, etc. Motion 2<sup>nd</sup> by Todd Brooks. Motion carried.

- Motion made to waive reading of January 2019 FECA Board meeting minutes by Kelly Dixon, 2<sup>nd</sup> by Todd Brooks. Motion carried.
- Motion made to accept January 2019 FECA Board meeting minutes as written by Kelly Dixon, 2<sup>nd</sup> by Jessica Parchman. Motion carried.

### Treasurers Report – Kelly Dixon

Refer to full reports online.

Dues payments of \$15,975 received from 355 households (2019 YTD). This is slightly above our adjusted estimate of \$15,120. Kelly requesting that \$855 be restored to the Special Events budget. Note: To

offset the estimated \$1036 insurance increase (noted in the Jan 2019 Board meeting), funds were taken away from the 2019 Special Events budget.

Motion by Kelly Dixon to restore \$855 to the 2019 Special Events budget. 2<sup>nd</sup> by Ed Kelb.  
Motion carried.

The number of households who paid this year is already equal to the total number of households who paid in 2018. Good news considering the \$5 increase in annual dues. As the due date has passed, there could still be a small trickle of incoming HOA funds (late payers, new residents, etc.).

As agreed in the Jan 2019 Board meeting, five rolls of first class stamps were purchased prior to the USPS postage increase (50 cents to 55 cents effective January 27<sup>th</sup>).

Kelly Dixon volunteered to assume responsibility for a \$15 minimum balance fee which was expensed to our FECA checking account.

Initial insurance premium was paid in Jan, 2019. As noted there is an increase which will be paid in Mar, 2019. Original estimate was \$1036. The bill from the insurance company is closer to \$950.

Annual report reflecting new FECA officers has been filed and corresponding fee paid.

Newsletter printing was perform in Jan, 2019.

### **President's Report – Matt Stevens**

- Request for Marilyn to prepare and provide a short summary of ***Roberts Rules of Order*** to refresh FECA Board members on procedures.
- Resident requested the Board to engage the city to request the sign for Ben Hogan St be returned to Ben Hogan Dr. Absent a City Liaison, the Board will keep this as an open item to research and resolve.
- Recommendation the FECA Board establish an initiative to improve residential understanding of FECA, current Board members, communication with the Board, etc.
  - Many residents are unfamiliar on various ways to engage the Board for concerns or recommendations.
  - Some residents do not realize that FECA Board membership changes over time and needs inputs and involvement from the community.
  - Some residents are frustrated from FECA Board decisions that were made by Board members many years ago, and need to know their opinions are welcomed by the existing FECA Board members.
  - Possible approaches:
    - Door-to-Door engagements
    - Setup periodic “street town halls”. Setup a street tent or table to engage various segments of our community at different intervals. Residents might be more willing to be reach out to FECA Board members if it’s held somewhere within their comfort zone (local street).
    - Social Media
    - Informal gathering at Lake Saundra, Club House, etc.

**Vice President Report – Todd Brooks**

- Speeding and rolling through stop signs in FE. Common problem areas:
  - Fairway and Middlecoff (both eastbound and westbound traffic on Fairway Dr)
    - 2 complaints registered
  - Hagan (eastbound) right hand turn onto Mangrum. Ignoring STOP sign.
    - 1 complaint
- One complaint specific to the Pinellas Trail
- The following address can now be used to forward complaints to Todd:  
[ReportBadDriving@FairwayEstates.org](mailto:ReportBadDriving@FairwayEstates.org)
- There has been targeted enforcement (at Fairway and Middlecoff) to address some of the offenders

**Board Committee Reports:**

**Membership – Marilyn Parnell**

Marilyn was unable to attend. Kelly noted that we have added 5 new residents since January.

**Special Events – Kelly Dixon**

**2019 Spring Fling**

- Funding available:

FECA Board	\$125
Donors	\$305
FEWC	<u>\$300</u> (specifically designated to be applied toward \$440 Photo Booth)
Total	\$730

Activities:

- Cookoff (Mac n’ Cheese & Pulled Pork competitions)
- Chicken Platter
- Resident Provided Entrees
- Bar & Beverage Tent (sponsored by Kelly Dixon)
- Photo Booth
- Bubble Station

Note: To avoid a “trade show” atmosphere, sponsors will be recognized on the Sponsor Board, but will not be permitted to display their company name, logo or organization at any of the activity stations. The only exception to this will be the Fairway Estates Women’s Club (FEWC) as they are a non-profit entity whose sole purpose is to enhance Fairway Estates.

**City Liaison - Open Position**

No updates

### Old Business:

- Time permitting, Ed Kelb and Derrick Beland will research the removal of the two rusted posts from Lake Sandra and repainting the bench supports. Matt noted that the existing bench supports are already rusting and may only have a few years of useful life.

### New Business:

- Positive Reinforcement for residents who pay their annual dues:
  - Todd Brooks would like to research local businesses who might be willing to provide a discount (e.g. ½ price appetizers, 5% discount, etc.). A discount card could be produced for residents who have paid their annual FECA dues. Todd has had success doing this with the school system and will research the feasibility for FECA.
  - A FECA membership sticker could be produced each year for residents to display on their mailbox. Sample:



This could raise resident awareness of FECA participation (neighbors asking what sticker represents, etc.)

- Matt proposed the possibility of a small lawn flag that could be placed in front gardens, etc.
- Kelly Dixon has added the following documents to the FECA website:
  - [\*Fairway Estates Common Area Management Plan\*](#)
  - [\*Fairway Estates Common Area Use Guidelines\*](#)

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### Resident's comments:

None

### Adjournment:

Motion made to adjourn at 8:53 p.m. by Kelly Dixon, 2<sup>nd</sup> by Jessica Parchman. Motion carried.



**Exhibit 1 – Quote for Option 1 ... and ... Option3**  
**Install new signage at all entrances (4 signs) in first half of 2019 or submit for Martha Donald Grant**



**SIGNS USA INC**  
 4123 W. HILLSBOROUGH AVE.  
 TAMPA, FL 33614  
 Ph: (813) 901-9333  
 FAX: (813) 901-9334  
 Email: INFO@SIGNSUSAINC.COM  
 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 34124**  
**Option: FLAT PRINTED FACES**

<b>Created Date:</b> 2/20/2018 11:46:43AM	<b>Prepared For:</b> FAIRWAY ESTATES
<b>Salesperson:</b> Alexis Kemp	<b>Contact:</b> SHARON HERMAN, SECRETARY
<b>Email:</b> Alexis@signsusainc.com	<b>Office Phone:</b> (813) 416-6925
<b>Not Specified:</b> (800) 219-9389 x113	<b>Email:</b> sharon.herman26@yahoo.com
<b>Not Specified:</b> (813) 901-9334	<b>Address:</b> 198 PALM BLVD
<b>Entered by:</b> Tom Miano	<b>Address:</b> DUNEDIN, FL 34698

**Description: MONUMENT FACES**

Dear SHARON HERMAN,

Thank you for considering Signs USA for your signage project. The estimate as discussed follows below. If you have any questions about this quotation, production times or Signs USA policies, please call 813-901-9333 or email me at Alexis@signsusainc.com.

Regards,

Alexis Kemp

**Option: FLAT PRINTED FACES**

		Quantity	Price	Unit Price	Subtotal
B- 1	<b>Product:</b> Rigid Sign Print <b>Description:</b> FLAT PRINTED MONUMENT FACES • 2- 29.75 in (H) x 48 in (W) Single Sided Print(s) made from Aluminum Composite 6mm White 48 x 96 stock material • Mounted with Dhurst Rho Durst Varnish on face	2	\$406.02	\$203.01	\$406.02
		Quantity	Price	Unit Price	Subtotal
P- 2	<b>Product:</b> Rigid Sign Print <b>Description:</b> FLAT PRINTED MONUMENT FACES • 2- 42.25 in (H) x 72 in (W) Single Sided Print(s) made from Aluminum Composite 6mm White 48 x 96 stock material • Mounted with Dhurst Rho Durst Varnish on face	2	\$773.97	\$386.985	\$773.97
		Quantity	Price	Unit Price	Subtotal
3	<b>Product:</b> Design and Setup <b>Description:</b> DESIGN AND SETUP  ** Signs USA is not responsible to ensure that signage meets current code unless a permit line item is included on this order. *** Please note: Pantone colors are matched to the best of our ability and paint colors cannot always be translated into ink, so our design department will select colors to compliment any provided paint colors. Physical samples of the selected colors can be purchased for \$10 each and can be sent via UPS for your review prior to production. Signs USA is not responsible for reprinting any signage over color discrepancy if no physical sample is purchased.  • 1 Files	1	\$75.00	\$75.00	\$75.00
		Quantity	Price	Unit Price	Subtotal
4	<b>Product:</b> Installation <b>Description:</b> INSTALL ADDRESS: 198 PALM BLVD DUNEDIN, FL 34698  **PRICE BASED ON INSTALLING ALL ITEMS IN ONE TRIP ** RESCHEDULING FEE TO BE APPLIED TO ANY CONFIRMED INSTALLATION IF CANCELED/RESCHEDULED WITHIN 48 HOURS OF YOUR SCHEDULED DATE ** PRICE DOES NOT INCLUDE PERMITTING, BUT PERMIT CAN BE ADDED BY REQUEST FOR AN ADDITIONAL FEE	1	\$650.00	\$650.00	\$650.00



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 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 34**  
**Option: FLAT PRINTED FAC**

**Notes**

Customer is responsible for verifying all information, quantities, and pricing prior to returning this estimate for approved production. Once an estimate is approved, customer acknowledges that all information is correct. This quote is valid for 90 days. All orders require a 50% deposit to begin production. Deposits are non refundable as materials are ordered and cut to size to produce your order for custom signage. Pricing is subject to change if final artwork approval varies from the estimate specifications below. Signs USA is not responsible for checking local code requirements for signs. This is done as part of the permit process on orders placed for Main Entrance Signs/Walls, Monuments and Electrical Signs. We recommend calling your local permit office to verify any signs that you feel may need a permit or check online to review the sign code for your area.

<b>Estimate Total:</b>	\$1,904.99
<b>Subtotal:</b>	\$1,904.99
<b>Taxes:</b>	\$87.85
<b>Total:</b>	\$1,992.84

**Payment Terms:**

**Client Reply Request for Option: FLAT PRINTED FACES**

- Estimate Accepted "As Is". Please proceed with Order.  
 Changes required, please contact me.

Other: \_\_\_\_\_  
 SIGN: \_\_\_\_\_ Date: / /

Print Date: 7/17/2018 1:19:40PM

**IMAGINATION TO FABRICATION**

**Exhibit 2 – Quote for Option 2**  
**Implement in 2 Phases: Phase 1 – Brady Dr Signs ... and ... Phase 2 – Palm Blvd Signs**



**SIGNS USA INC**  
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 Ph: (813) 901-9333  
 FAX: (813) 901-9334  
 Email: INFO@SIGNSUSAINC.COM  
 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 36225**  
**Option: FLAT PRINTED FACES**

<b>Created Date:</b>	3/5/2019 2:54:25PM	<b>Prepared For:</b>	FAIRWAY ESTATES
<b>Salesperson:</b>	Alexis Kemp	<b>Contact:</b>	SHARON HERMAN, SECRETARY
<b>Email:</b>	Alexis@signsusainc.com	<b>Office Phone:</b>	(813) 416-6925
<b>Not Specified:</b>	(800) 219-9389 x113	<b>Email:</b>	sharon.herman26@yahoo.com
<b>Not Specified:</b>	(813) 901-9334	<b>Address:</b>	198 PALM BLVD DUNEDIN, FL 34698
<b>Entered by:</b>	Alexis Kemp		

**Description: BRADY MONUMENT FACES**

Customer is responsible for verifying all information, quantities, and pricing prior to returning this estimate for approved production. Once an estimate is approved, customer acknowledges that all information is correct.

Average production time for most sign types is 3-4 weeks. That production time does not begin until the following have been received:

- All final artwork approvals
- Deposit payment
- Permit office approval (if applicable)

Payment Terms: 50% required on all orders and the balance due at the final process (either shipping or installation) All orders under \$1000 must be paid in full at the time of order. Deposits are nonrefundable as materials are ordered and cut to size to produce your order for custom signage.

**Option: FLAT PRINTED FACES**

		Quantity	Price	Unit Price	Subtotal
<b>1</b>	<b>Product:</b> Rigid Sign Print <b>Description:</b> FLAT PRINTED MONUMENT FACES • 2- 29.76 in (H) x 48 in (W) Single Sided Print(s) made from Aluminum Composite 6mm White 48 x 96 stock material • Mounted with Dhurst Rho Durst Varnish on face	2	\$406.02	\$203.01	\$406.02

		Quantity	Price	Unit Price	Subtotal
<b>2</b>	<b>Product:</b> Design and Setup <b>Description:</b> DESIGN AND SETUP  ** Signs USA is not responsible to ensure that signage meets current code unless a permit line item is included on this order. *** Please note: Pantone colors are matched to the best of our ability and paint colors cannot always be translated into ink, so our design department will select colors to compliment any provided paint colors. Physical samples of the selected colors can be purchased for \$10 each and can be sent via UPS for your review prior to production. Signs USA is not responsible for reprinting any signage over color discrepancy if no physical sample is purchased.  • 1 Files	1	\$75.00	\$75.00	\$75.00

		Quantity	Price	Unit Price	Subtotal
<b>3</b>	<b>Product:</b> Installation <b>Description:</b> INSTALL ADDRESS: 198 PALM BLVD DUNEDIN, FL 34698  *PRICE BASED ON INSTALLING ALL ITEMS IN ONE TRIP ** RESCHEDULING FEE TO BE APPLIED TO ANY CONFIRMED INSTALLATION IF CANCELLED/RESCHEDULED WITHIN 48 HOURS OF YOUR SCHEDULED DATE ** PRICE DOES NOT INCLUDE PERMITTING, BUT PERMIT CAN BE ADDED BY REQUEST FOR AN ADDITIONAL FEE	1	\$400.00	\$400.00	\$400.00



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 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 30**  
**Option: FLAT PRINTED FAC**

**Notes**

This quote is valid for 90 days.

Please advise your salesperson if you have a specific deadline to meet at the time of estimate approval and they will instruct you on the necessary steps needed to accommodate your critical date.

Pricing is subject to change if final artwork approval varies from the estimate specifications above. Signs USA is not responsible for checking local code requirements for signs. This is only done as part of the permit process on orders placed for Main Entrance Signs/Walls, Monuments and Electrical Signs. We recommend calling your local permit office to verify any signs that you feel may need a permit or check online to review the sign code for your area.

<b>Estimate Total:</b>	\$881.02
<b>Subtotal:</b>	\$881.02
<b>Taxes:</b>	\$33.67
<b>Total:</b>	\$914.69

**Payment Terms:**

**Client Reply Request for Option: FLAT PRINTED FACES**

Estimate Accepted "As Is". Please proceed with Order.

Other: \_\_\_\_\_

Changes required, please contact me.

SIGN: \_\_\_\_\_ Date: / /

Print Date: 3/5/2019 2:59:21PM

**IMAGINATION TO FABRICATION**



**SIGNS USA INC**  
 4123 W. HILLSBOROUGH AVE.  
 TAMPA, FL 33614  
 Ph: (813) 901-9333  
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 Email: INFO@SIGNSUSAINC.COM  
 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 36226**  
**Option: FLAT PRINTED FACES**

<b>Created Date:</b>	3/5/2019 2:57:39PM	<b>Prepared For:</b>	FAIRWAY ESTATES
<b>Salesperson:</b>	Alexis Kemp	<b>Contact:</b>	SHARON HERMAN, SECRETARY
<b>Email:</b>	Alexis@signsusainc.com	<b>Office Phone:</b>	(813) 416-6925
<b>Not Specified:</b>	(800) 219-9389 x113	<b>Email:</b>	sharon.herman26@yahoo.com
<b>Not Specified:</b>	(813) 901-9334	<b>Address:</b>	198 PALM BLVD
<b>Entered by:</b>	Alexis Kemp		DUNEDIN, FL 34698

**Description: PALM MONUMENT FACES**

Customer is responsible for verifying all information, quantities, and pricing prior to returning this estimate for approved production. Once an estimate is approved, customer acknowledges that all information is correct.

Average production time for most sign types is 3-4 weeks. That production time does not begin until the following have been received:

- All final artwork approvals
- Deposit payment
- Permit office approval (if applicable)

Payment Terms: 50% required on all orders and the balance due at the final process (either shipping or installation) All orders under \$1000 must be paid in full at the time of order. Deposits are nonrefundable as materials are ordered and cut to size to produce your order for custom signage.

**Option: FLAT PRINTED FACES**

		Quantity	Price	Unit Price	Subtotal
<b>1</b>	<b>Product:</b> Rigid Sign Print <b>Description:</b> FLAT PRINTED MONUMENT FACES • 2- 42.25 in (H) x 72 in (W) Single Sided Print(s) made from Aluminum Composite 6mm White 48 x 96 stock material • Mounted with Dhurst Rho Durst Varnish on face	2	\$773.97	\$386.99	\$773.97
<b>2</b>	<b>Product:</b> Design and Setup <b>Description:</b> DESIGN AND SETUP -ADJUST FOR LARGER SIZE  ** Signs USA is not responsible to ensure that signage meets current code unless a permit line item is included on this order. *** Please note: Pantone colors are matched to the best of our ability and paint colors cannot always be translated into ink, so our design department will select colors to compliment any provided paint colors. Physical samples of the selected colors can be purchased for \$10 each and can be sent via UPS for your review prior to production. Signs USA is not responsible for reprinting any signage over color discrepancy if no physical sample is purchased.  • 1 Files	1	\$20.00	\$20.00	\$20.00
<b>3</b>	<b>Product:</b> Installation <b>Description:</b> INSTALL ADDRESS: 198 PALM BLVD DUNEDIN, FL 34698  *PRICE BASED ON INSTALLING ALL ITEMS IN ONE TRIP ** RESCHEDULING FEE TO BE APPLIED TO ANY CONFIRMED INSTALLATION IF CANCELED/RESCHEDULED WITHIN 48 HOURS OF YOUR SCHEDULED DATE ** PRICE DOES NOT INCLUDE PERMITTING, BUT PERMIT CAN BE ADDED BY REQUEST FOR AN ADDITIONAL FEE	1	\$400.00	\$400.00	\$400.00



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 Web: http://WWW.SIGNSUSAINC.COM

**Estimate #: 36226**  
**Option: FLAT PRINTED FACES**

**Notes**

This quote is valid for 90 days.

Please advise your salesperson if you have a specific deadline to meet at the time of estimate approval and they will instruct you on the necessary steps needed to accommodate your critical date.

Pricing is subject to change if final artwork approval varies from the estimate specifications above. Signs USA is not responsible for checking local code requirements for signs. This is only done as part of the permit process on orders placed for Main Entrance Signs/Walls, Monuments and Electrical Signs. We recommend calling your local permit office to verify any signs that you feel may need a permit or check online to review the sign code for your area.

<b>Estimate Total:</b>	\$1,193.97
<b>Subtotal:</b>	\$1,193.97
<b>Taxes:</b>	\$55.58
<b>Total:</b>	\$1,249.55

**Payment Terms:**

**Client Reply Request for Option: FLAT PRINTED FACES**

Estimate Accepted "As Is". Please proceed with Order.       Other: \_\_\_\_\_

Changes required, please contact me.      SIGN: \_\_\_\_\_ Date: / /

Print Date: 3/5/2019 2:58:51PM

**IMAGINATION TO FABRICATION**